

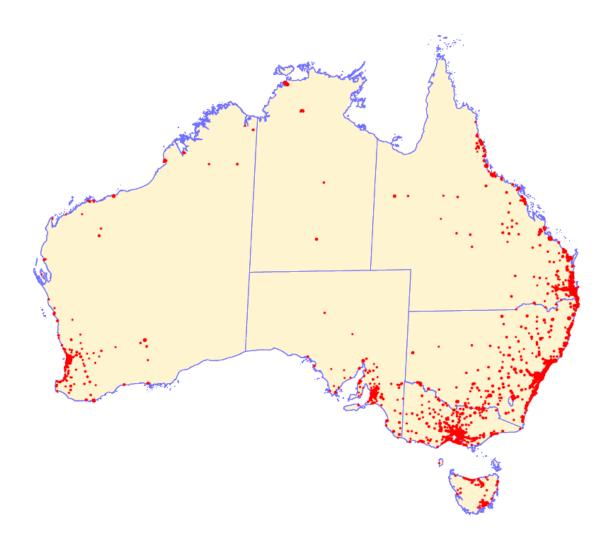
Remote Enterprise Centre Board Presentation

Mike Kaiser
Principal-Government Relations and External Affairs

18th May 2010

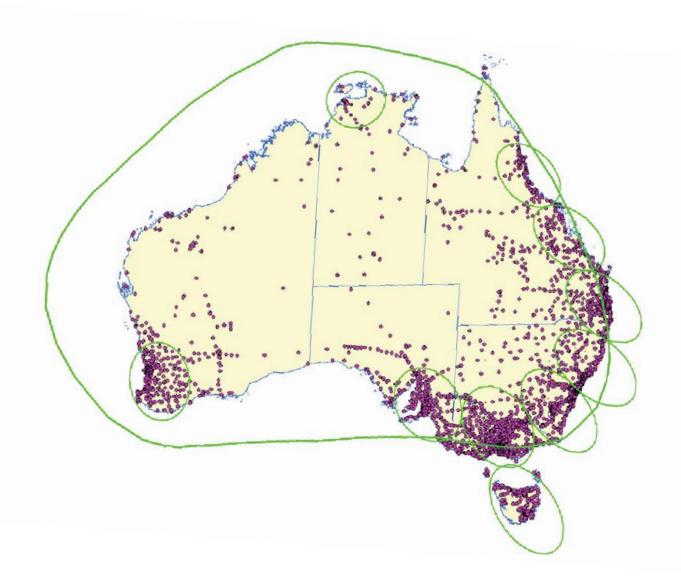
Australia – At least 90% Fibre Coverage





Australia – 10% Radio & Satellite Coverage





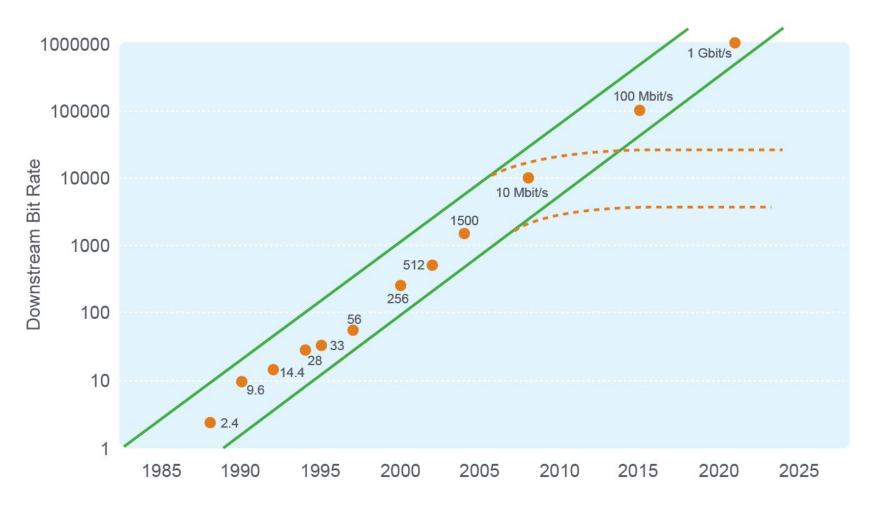
Regional Initiatives



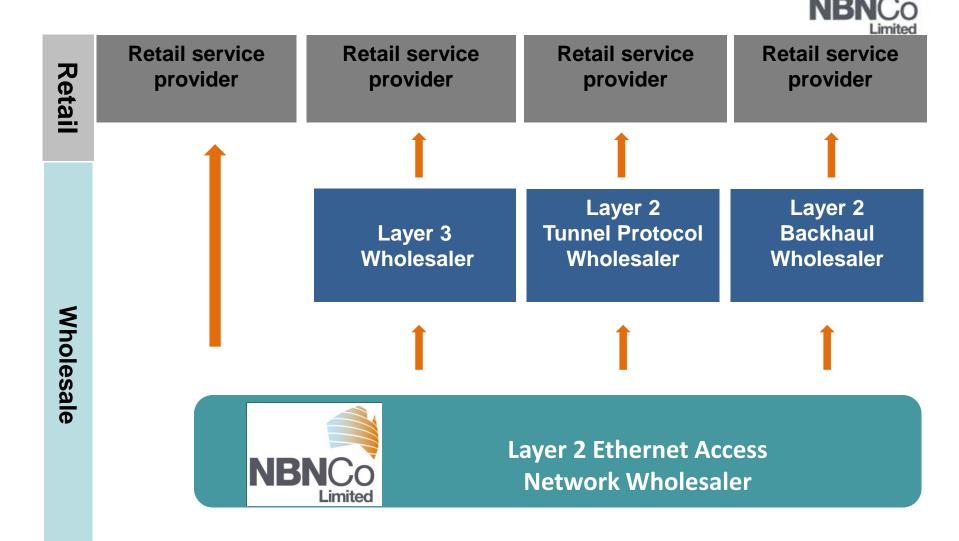
Country	Fibre Backbone	Last Mile	Speeds for Local Access	Fibre Coverage
Australia	✓	✓	100 Mbps	90%
Japan	1	1	100 Mbps	Over 90%
Korea	√	1	1 Gbps	100% homes and businesses
New Zealand	√	1	100 Mbps	75% homes and businesses
Singapore	1	1	1 Gbps	100% homes and businesses
Malaysia	1	1	10 Mbps + download	38% homes and businesses

Fixed Bandwidth Demand



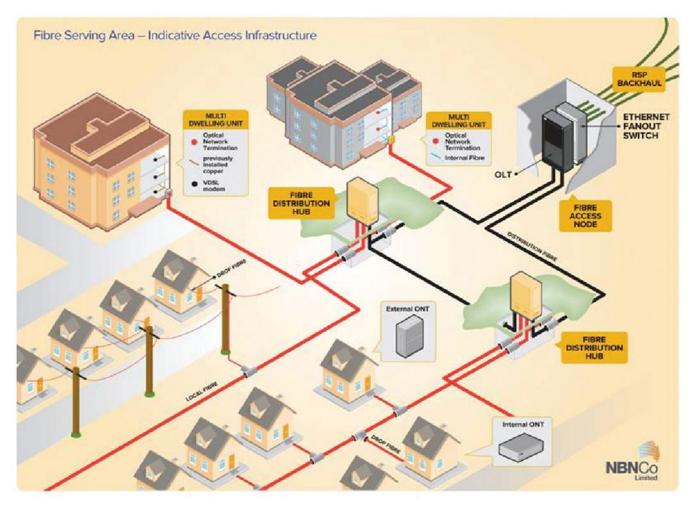


A Diversity of Wholesale and Retail Business Models



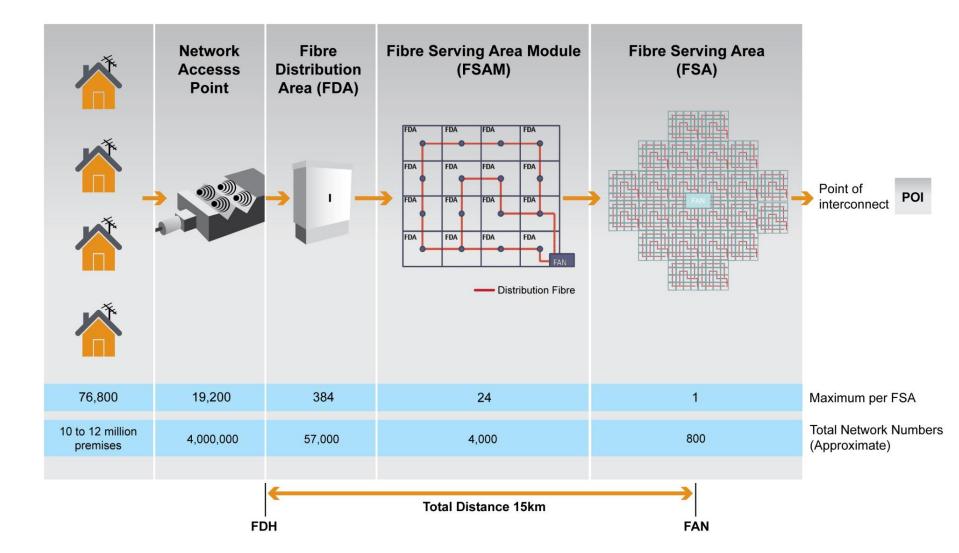
Physical Infrastructure Representation





Network dimensions – replicating modules





Supporting end user applications



Consumer



High-speed internet

- asymmetrical
- bursty



IPTV

- asymmetrical
- streaming
- constant (committed rates)



VOIP

constant (committed rates)

Business

Symmetrical



Backup of data



Software-as-a-Service



High-definition voice and video conferencing



Online collaboration with remote workers

Industry Eg. Health



Online consultations



Remote diagnosis of electronic medical images



In-home monitoring of elderly and chronic disease sufferers





